



# Realtimme Accounting System

## Sales Fulfillment



- ❖ **Quotation** to customer in their currency.
- ❖ Tick quotation order to confirm or reject to reflect status of quotation
- ❖ Recurring quotation for repeat orders
- ❖ Errors or omissions can be amended by authorised users
- ❖ Professional looking quotation formats to choose from
- ❖ Link confirmed quotation to sales order (one quotation to one or many Sales Order)



- ❖ **Sales order** linked from confirmed quotation with quantity checking
- ❖ Direct sales order entry for sales confirmation
- ❖ Copy & Paste functions allow multiple locations to issue S/O and integrated to head office system.
- ❖ Errors or omissions can be amended by authorised users
- ❖ Professional looking sales order formats to choose from
- ❖ Link to Delivery Order (One S/O to one or many D/O) or link to Customer invoice directly

- ❖ **Direct delivery** order entry
- ❖ Link to customer invoice from one D/o
- ❖ Errors or omissions can be amended by authorised users
- ❖ Professional looking delivery order formats to choose from
- ❖ Outstanding delivery orders not raised with an invoice displayed upon on-screen enquiry
- ❖ Multiple customer delivery addresses selected by users
- ❖ Immediate posting reduces stocks issued in D/O



- ❖ **Customer Invoice** linked from Delivery order
- ❖ Customer invoice linked from sales order
- ❖ Issue invoice directly (without delivery order or Sales order)
- ❖ Copy & Paste functions allow multiple sales location to issue invoice and integrated to head office accounting system
- ❖ Multiple customer delivery addresses selected by users
- ❖ Credit limit once exceeded, users will be warned by system
- ❖ Selling price \*preset; by customer, by date, for price sensitive stocks
- ❖ Last sales price, customer price or term prices can be viewed when stock code is call out
- ❖ Stock quantity balances displayed to indicate availability of stock.
- ❖ User can set warning if selected stocks reach below reorder point
- ❖ Errors or omissions can be amended by authorised users
- ❖ Auto calculation of G.S.T. output tax
- ❖ Immediate posting reduces stocks issued in invoice, update Acc receivables and GL
- ❖ Professional looking Invoice formats to choose from



- ❖ **Customer Credit Note** for returned goods inwards or dollar discounts
- ❖ Auto calculation of G.S.T. output tax to reverse GST
- ❖ User select outstanding invoice to offset credit notes
- ❖ Immediate posting increases stocks issued in credit note, update Acc receivables and GL
- ❖ Professional looking Credit Notes /Returned goods formats to choose from



As at June 2010